The Flowchart of the Desktop Version of the "Sales Order Processing" Business Process in Dynamics AX2012

```
( Salesperson ready to speak with the inquirer )
        │
        ▼
[ Opening the „Released Products" list, then Setting up the proper filtering fields (range of numbers, unit price) ]
        │
        ▼
[ Choosing the proper „Released Product Card" from the list of records, opening the chosen "Released Product Card", then clicking the "Product image" icon on the ribbon, then closing the „Released Product Card" ]
        │
        ▼
[ Opening the „Contact" list, then opening the "Contact Card" ]
        │
        ▼
[ Qualifying the Contact for being a Custumer: opening a blank "Customer Card" from the action pane by clicking on the "Customer" button ]
        │
        ▼
[ Clicking on the "Customer New" button and selecting the name of the contact on the "new customer" card" the data of the contact will be exported to the new customer card ]
        │
        ▼
[ Clicking on the „Sales order" menu item on the ribbon of the "Customer Card", a new "Sales Order Card" will appear containing the customer's data ]
        │
        ▼
[ Editing the "Sales Order Card": Selecting the proper item from the appearing list, specifying the proper item quantity and unit price or other necessary data, then closing the "Sales Order Card" ]
        │
        ▼
( Sales Order ready by salesperson at customer )
```